

# BUYING PROCESS GUIDE

## STEP 1: DESIGN AND QUOTE

### **Know exactly what you want?**

Tell us the exact specs of your building and we'll call or email you with a price and a drawing.

### **Have a design in mind, but not all of the details?**

Show us your design and we'll make sure it's an efficient and economical design for a post framed building and provide you with a constructed bid.

### **Don't know what size you need, but know how you'll use the building?**

Tell us about your floor plan, interior height, and door opening size needs and we'll design and price a pole building that fits your needs.

- ✓ We're happy to provide you with a couple options until you get the design and price that suites you perfectly.
- ✓ We're happy to meet with you at your site for consultation of building location, size, access, and any other questions you may have.
- ✓ We cost out each building individually, rather than using a predetermined price sheet or square foot price because the details of each building can vary vastly. For a better explanation of why square foot pricing doesn't work well for our pole buildings see:

<http://econofabbuildings.blogspot.com/2011/06/why-dont-we-offer-square-foot-pole.html>

### **Is the pricing on our quotes competitive?**

We price our buildings fair and competitive. If your getting other quotes, we encourage you to make sure you're comparing apples to apples.

- ✓ Our bids have *no hidden costs and fees.*
- ✓ We do not cut corners on the materials to insure that you're getting a safe and durable building.
- ✓ Our bids take into account the proper snow loads, wind speed and exposure.
- ✓ If you have any questions on our bids, just ask!

## **STEP 2: TURNAROUND**

- ✓ Since we take the time to look at each building quote with detail, your quote does take some time to complete. We often split out time working on jobsites, visiting customers for onsite consultation, coordinating projects, and bidding jobs. Our goal is to get your quote to you as soon as possible. Depending on the complexity of your design, it can sometimes take a few days for us to get your price to you.

## **STEP 3: BUILDING USAGE**

### **Agricultural or Equestrian Use Building**

- ✓ For Ag & Equine use buildings, you aren't required to purchase engineered plans. Building inspections are not required for this type of building. Although these types of buildings don't have the same engineering requirements as a pole building constructed as a residential shop or garage, we will build you the same strong and durable structure. This is where our vast experience of post-framed construction is so valuable. We construct each building with the same strength and durability that we have since 1973, often bringing in new and stronger design knowledge as we gain more experience each day.
- ✓ To obtain an agricultural or equine exemption from your jurisdiction, you must fill out their application and sign an affidavit of your intended building use. They require a plot plan of your property to show where the new building will be placed.

### **Shop and Garage Use Building**

- ✓ For shop and garage use buildings, a residential building permit is required. To obtain your building permit, you will need to fill out your jurisdiction's permit application, submit a plot plan to show where the new building will be located on your property, and provide the engineered drawings that we provide to you.

## **STEP 4: CONTRACT AND PAYMENT**

- ✓ Once you have decided to have us construct your building, we will finalized your building design and price. We will then send you a written contract with a full description of the work to be completed.
- ✓ Once we receive your signed contract, we will put you on our construction schedule. We typically structure our schedule on a first come basis. Payment for the building is due on the day we complete your project. On some larger buildings we require progress payments during construction.

- ✓ For engineered buildings we ask for a small down payment with the signed contract, to cover the up front engineering costs. The balance will be due on the day of the building's completion. Once we receive the signed contract, we will order your engineering. It typically takes about two week for your engineering to be delivered. It will be your responsibility to take the engineering to the county to obtain your building permit. Some jurisdictions can take up to three weeks on average to issue your building permit. During the permit application waiting time, you can be preparing your building site. In many cases, once your permit is issued, our schedule will permit us to begin construction.
  
- ✓ Of course construction time varies with the complexity of your building, but we can give you an approximate timeline for your particular project.

Econ-O-Fab Buildings is licensed, bonded, and insured and carries an A+ grade with the Better Business Bureau.